



**LeRoy Realty Consultants** has an opening for a **Real Estate Consultant** within our Company – Commercial Brokerage business unit in **Belgrade, Serbia**.

The **Real Estate Consultant** will provide services to landlords, tenants, builders and other clients across Serbia with properties for rent & sale on various commercial and industrial developments.

**Job Responsibilities:**

- Sale or lease properties on behalf of clients;
- Seek out new acquisitions and fulfilling defined targets;
- Act as an intermediary in negotiations between buyers and sellers;
- Advise clients on market conditions, prices, legal requirements and related matters;
- Display commercial and industrial properties to clients and explain their features;
- Work with loan officers, attorneys and public services to complete purchase;
- Actively pursuing business development opportunities.

**The preferred candidate will possess the following skills and attributes:**

- University degree (Economics or related discipline) and minimum 2-3 years of relevant work experience in real estate market;
- Ability to work within a team and carry out instructions efficiently and with a high degree of independence;
- Highly self-motivated with persuasive, enthusiastic and customer-service oriented personality with good negotiation and organizational skills. Ability to work independently as well as part of a team;
- Time management. Ability to manage time effectively to accomplish several tasks concurrently;
- Proficiency with MS Office (Word, Excel and Outlook);
- Fluency in English is mandatory;
- Category B driving license.

If you are interested in joining our team, please send us your CV and cover letter to [applications@leroy.rs](mailto:applications@leroy.rs)

Only short-listed candidates will be contacted